



HouseCalls Frequently Asked Questions (FAQs)

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HouseCalls Visit



1. What is the HouseCalls program?

The HouseCalls program offers yearly in-home health and wellness assessments to eligible members of Medicare Advantage plans, at no cost to the member.

2. What does a HouseCalls visit include?

A HouseCalls licensed advanced practice clinician (APC) visits your patient in their home for a **45- to 60-minute health assessment**.

Throughout the visit, the APC:

- Reviews the patient's health history
- Conducts a physical examination, including health screenings and labs/tests as appropriate
- Completes a medication reconciliation
- Identifies health risks and care opportunities
- Provides tailored education and referrals

3. What does a HouseCalls APC use to diagnose patients?

The APC completes the in-home assessment with a proprietary electronic medical record, called eHouseCalls, on a handheld tablet. Throughout the visit, the APC navigates through the assessment with the tablet, completing all relevant sections to identify and close care opportunities.

4. How does the HouseCalls APC obtain patient data?

The HouseCalls APC uses a tablet that is pre-populated with patient-specific information (claims, prescriptions, labs, etc.) to allow the APC to review and understand the patient's needs before starting the visit. This data informs the APC of the patient's medical history, previous and current medications, and previous lab results.

5. What types of tests occur during a HouseCalls visit?

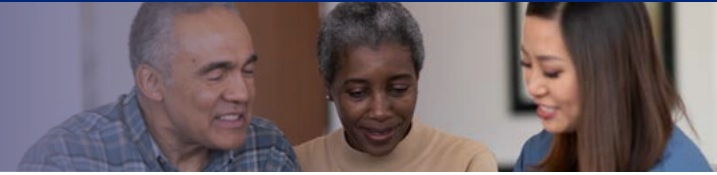
The APC conducts health screenings and labs/tests as appropriate, including:

- Immunochemical fecal occult blood test (iFOBT)
- Diabetes blood sugar testing
- Peripheral artery disease screening

6. How does HouseCalls impact social determinants of health (SDOH)?

HouseCalls can help identify SDOH such as home safety, transportation, nutrition, social support and financial instability. By being in the patient's home, APCs can better identify and document SDOH and generate the proper referrals to address these potential barriers to care.

Care Provider/APC Collaboration



1. Who are the APCs and what are their qualifications?

HouseCalls utilizes **2,600+ APCs** who performed **over 1.65M visits in 2020**. Their qualifications and experience include:

- MSN, DNP or other education deemed appropriate by the Credentialing Committee
- Board certification in specialty by AANP, ANCC or other certification deemed appropriate by the Credentialing Committee
- Unrestricted advanced practice license to practice in the state where patient care and services are performed
- Certification by a national certifying organization in one of the following specialties:
 - Adult nurse practitioner (NP)
 - Clinical nurse specialist
 - Family NP
 - Gerontology NP
 - Board-certified physician or physician assistant
- Over half of APCs have 4+ years' tenure/experience

2. How will I receive information about my patient's in-home assessment?

When a patient under your care starts working with HouseCalls, we mail you an initial outreach letter, which provides an overview of the HouseCalls program and its benefits. We mail a post-assessment letter to your office after the in-home visit, which includes findings/patient diagnoses, medications, recommendations and vital signs. If lab work was completed during the visit, the results will be sent to you separately.

3. How will I communicate with the HouseCalls APCs?

If the APC feels the patient may be at risk for complications, they will contact you during the visit and refer the patient to the emergency room if necessary. Once the visit is complete, the APC will send you the post-assessment letter so you can follow up with the patient on any actions needed.

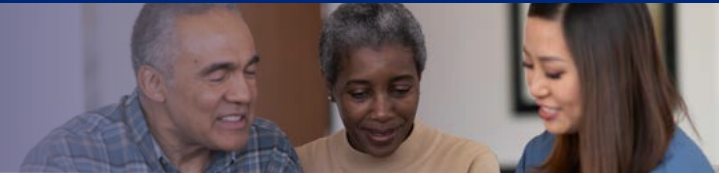
4. How long will it take for the post-visit report to arrive by mail?

The post-visit report will arrive to your office on average four weeks after the HouseCalls visit.

5. What is the Ask Your PCP form and how should I utilize it?

During the visit, the APC completes an Ask Your PCP form with the patient. The form includes suggested topics for the patient to discuss with you and lists any tests performed during the visit. The HouseCalls APC will encourage your patient to bring the form to their next office visit.

HouseCalls Benefits for Care Providers



1. How does the HouseCalls program differ from the care I provide to my patient?

While patients may visit you for annual wellness visits, an in-home visit from a HouseCalls APC provides an additional touchpoint to help ensure patients receive the care they need. HouseCalls may help you deliver better care by identifying a patient's potential care opportunities and management of day-to-day life. HouseCalls in-home assessments are intended to supplement — not replace — the care you provide to your patients. HouseCalls has led to a 2–6% increase in patient visits to their PCP.¹

2. Why should I participate in a program like HouseCalls?

HouseCalls visits help provide a more complete and accurate picture of a patient's health care needs by identifying potential care opportunities that might not be apparent during an office visit. By addressing open care opportunities, HouseCalls helps reduce patients' health risks and decrease overall health care spending. Reinforcing the patient's relationship with you is a vital component of the program.

3. What are the benefits of HouseCalls for my patients and me as a care provider?

Patient benefits include:

- 45 to 60 minutes with the APC
- Identification of potential barriers to care
- Referrals to care managers, social workers or pharmacists
- Identification of topics to discuss with the PCP at the next office visit
- Sense of empowerment can be achieved from understanding and managing their health conditions
- Improved health and well-being can be attained through care coordination and planning
- Improved satisfaction with their health care can be attained

Care provider benefits include:

- In-home health touchpoint that reinforces the care provider/patient relationship
- Identification of topics to discuss during the next office visit and an increase in office visits
- Screenings and labs performed in the home or through referral
- Medication review, which can result in increased patient medication adherence
- Comprehensive diagnosis documentation and coding, which can lead to more complete risk adjustment scores and increased closure of care opportunities

4. What are the overall outcomes of the HouseCalls program?

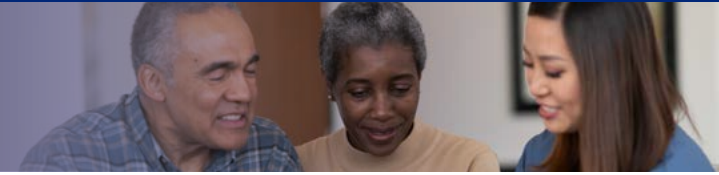
HouseCalls has proven to deliver positive outcomes. Results include:

- **14%** decrease in hospitalizations¹
- **2–6%** increase in care provider visits¹
- **86%** Star care opportunity closure rate²
- **99%** member satisfaction rate²
- **91%** repeat visit acceptance rate²
- **85%** annual retention of APCs²
- **78** net promoter score²
- **Over 1.7M** Star care opportunities closed in 2020²

¹RAND Study. Health Affairs. 2015;34(12):2138-2146.

²2020 HouseCalls program data.

Collaboration in Quality Improvement



1. What Star care opportunities are closed in HouseCalls?

HouseCalls can improve performance on key Star measures, including:

Measures closed at the time of the visit:

- Breast Cancer Screening
- Care of Older Adults – Annual Medication Review
- Care of Older Adults – Functional Assessment**
- Care of Older Adults – Pain Screening
- Colorectal Cancer Screen (iFOBT Kit)*
- Comprehensive Diabetes Care – A1c Testing (A1c Test)*
- Comprehensive Diabetes Care – Medical Attention for Nephropathy (Urine Dipstick Test)*
- Controlling Blood Pressure
- Medication Reconciliation Post-Discharge
- Rheumatoid Arthritis Management

*Conducted via lab test/screening for patients with open gaps in care

**Display measures for 2021

Measures indirectly influenced at the time of the visit:

- Annual Flu Vaccine
- Improving Bladder Control
- Improving or Maintaining Mental Health
- Improving or Maintaining Physical Health
- Medication Adherence for Cholesterol Statin
- Medication Adherence for Diabetes
- Medication Adherence RAS Antagonist for HTN
- Monitoring Physical Health
- Plan All-Cause Readmissions**
- Reducing the Risk of Falling
- Statin Therapy for Patients with Cardiovascular Disease
- Statin Use in Persons with Diabetes

2. How does HouseCalls impact risk adjustment?

The comprehensive diagnosis documentation and coding in HouseCalls can lead to more complete risk adjustment scores and increased closure of care opportunities.

To learn more about HouseCalls, please call 888-591-1511.